

## REVENUE CYCLE MANAGEMENT

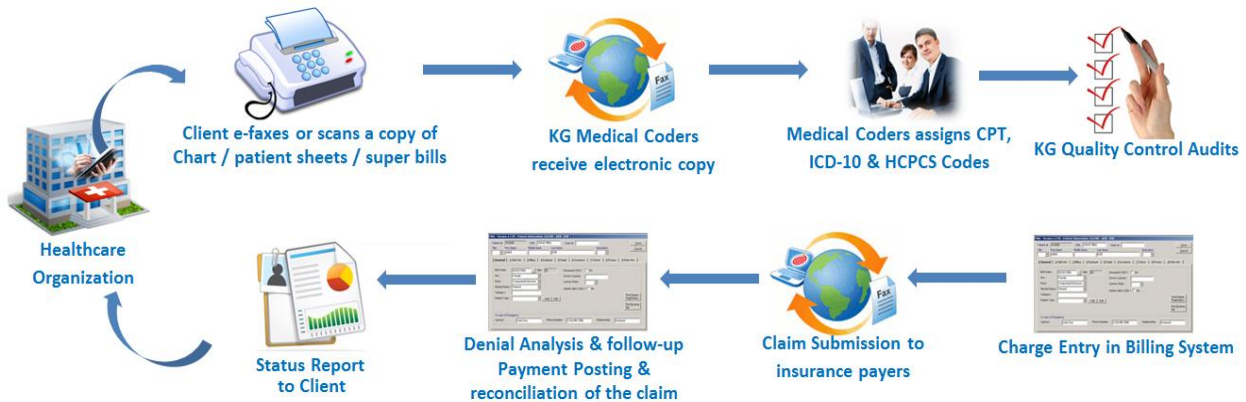
KGiSL Business Support Services is a leading provider of revenue cycle management services to hospitals, physician groups, academic medical centers and long-term care facilities. Our expertise gives providers customized solutions that increase revenue and decrease costs. Our RCM solutions have flexible delivery options to meet targets, improve quality scores and increase accuracy. Our highly trained, credentialed staff seamlessly integrates into your operations to optimize reimbursement and enhance productivity. A true partnership and outcomes-based approach necessarily align goals.

KGiSL uses advanced technology and internet security to protect electronic health information shared between hospitals, physicians, offshore workers, and their US counterparts. We work as an extension of your organization while leveraging either your or our software based on requirement. Combined with layers of quality checks and stronger service level agreements (SLAs), we work with our clients to create a customized offering that improves revenue cycle.

### Are you facing any of these concerns?

1. Revenue loss associated with increasing numbers of denials, appeals, and incorrect payments?
2. Experiencing rising administrative expenses and workloads?
3. Budget constraints, education and training needs?
4. Staff shortages?
5. Delayed bill submissions?
6. Still using claims data for dual coding with the risk of coding errors?
7. Doing dual coding or transitioning to ICD-10?
8. Most impacted by the ICD-10 change? (Ex: Orthopedics)
9. Documentation concerns or documentation improvement concerns?
10. Increased adjustments, write-offs and uncollectable monies

### How our solution works?



*Raises productivity and arms you with operational capacity - KGiSL RCM Solution*

**15% increase in billed amount**

**≥ 95% Accuracy**

**10% reduction in claim denials**



## Why you should choose KGiSL for RCM?

KGiSL offers high quality RCM services to healthcare providers across all specialties

- Surprisingly affordable and flexible pricing solutions
- Streamlined coding operations
- Superior talent: Expertise and credentialed staff
- Reduced aging on accounts receivable, increased compliance and decreased cycle times
- Professional service to help achieve the results you need
- Our team complete a rigorous training program and undergo continuing education programs
- Process claims without delays – even on the same day a medical service is given
- Adherence to coding quality standards - guaranteed!
- Dedicated QA and compliance team to continually monitor and audit all coding and billing work
- Accurate access to patient history, claims and services performed by the healthcare provider

## About KGiSL - Business Support Services

KGiSL is a part of the \$750 million flagship KG Group of Companies. KGiSL is a Private Limited Company headquartered in Tamil Nadu in the southern part of India with more than a decade of experience in Business Support Services (BSS). KGiSL BSS is committed to providing complete and comprehensive business support services, customer relationship management, recruitment process support & back-office Solutions with a perfect combination of world-class infrastructure and intellectual strength.

We provide support in creating a seamless service experience in terms of mobility, scalability, cost simplification and real time data. With over a decade of experience in business support services, we have built a strong foundation in the following business support solutions:

- Back Office & Administrative Support (Order processing, billing, physician scheduling, claims processing, medical coding, telco bills analysis, garnishment & mortgage support)
- Helpdesk Support (service desk; non-technical)
- Recruitment Support Services (Contingency, retained & contract staffing)
- Sales Support (Lead & campaign management, cross sell & up-sell)
- Technical Support (Troubleshooting, software & hardware product support)
- Chat Support
- Social Media (SEO, online public reputation management)

KGiSL also provides IT consulting services and has a growing global presence with more than 2000 employees and operates in Coimbatore (India), Bangalore (India), Mumbai (India), Malaysia, New York (US), Delaware (US) and Oregon (US). For more information visit [www.KGiSL.com](http://www.KGiSL.com)



**MAXIMIZE REVENUE**  
MINIMIZE COSTS

*Can Your Current Billing Team Increase Your Net Revenue By 15%? We Can!*

